

# Personal Health Records *Benefits to Employers*

# Agenda

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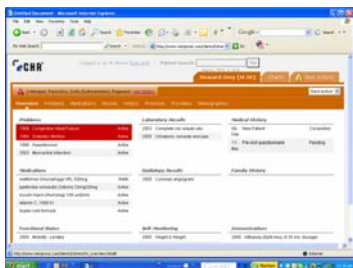
- The Tolven value proposition
  - Reduces employer healthcare costs
  - Catalysts for business excellence

# Reduces Employer Healthcare Costs

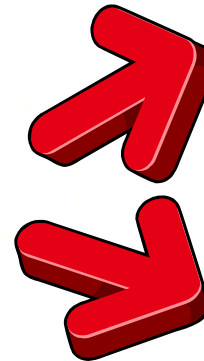
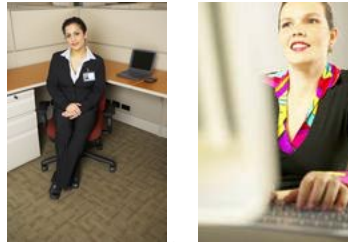
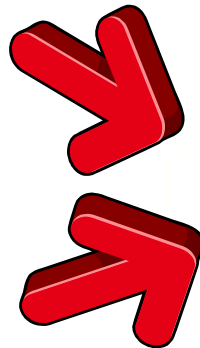
A self insured employer with 12,000 employees (40,000 covered lives) will spend in excess of \$50 million a year on employee healthcare



ePHR



eCHR



- Drives

- Reductions in
  - hospitalization
  - medical errors
  - unnecessary tests
  - inappropriate procedures
  - absenteeism
- Adherence to protocols
- Effective monitoring
- Quality

Electronic health record solutions have demonstrated reductions in employers' healthcare cost by up to 25%

# Catalysts for Business Excellence

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- Why open source
  - provides unprecedented speed to market and flexibility
  - facilitates the rapid adoption of new technologies and devices
  - low cost of ownership
- Why Tolven
  - first true open source healthcare platform and applications
  - innovative consumer and clinician collaboration business model
  - Uniquely positioned in the global market to secure large scale projects
- Why engage now
  - evidence thought leadership by supporting Tolven's innovation
  - reduce healthcare expenditure by acting now